



MARKETS

- No. 1 market position in the U.S. and Canada
- Serving 38 states and five Canadian provinces

OVERVIEW

As North America's largest electric utilities distributor, HD Supply Utilities offers the industry's most extensive and dynamic portfolio of products, services and solutions for the distribution, transmission and generation of electric power. Through our collaborative approach, we create tangible value for our customers by driving down their supply chain costs and delivering innovative offerings for navigating an evolving, environmentally-focused energy marketplace.

HD Supply Utilities delivers capabilities to transform the supply chain — from operational expertise, purchasing power and strategic sourcing to extensive distribution, coordinated logistics, technology and diversity of supply. We are North American in scope with local service.

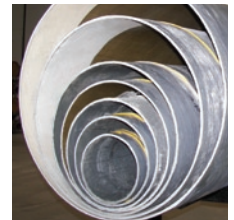


PRODUCT CATEGORIES

Wire and cable
Transformers
Switches
Poles
Hardware

Connectors
Insulators
Arresters
Fusing
Molded rubber products

Metering equipment and systems
Specialized tooling and safety equipment
Engineered equipment
Generation MRO products and consumables



VALUE ADDED SOLUTIONS

Supply Chain

- Integrated supply and outsourcing
- Inventory management
- Advanced material handling and logistics
- Emergency response

Generation MRO Procurement

- Integrated supply and outsourcing
- Vendor inventory management
- Advanced material handling and logistics
- Outage management

Project Services

- Packaging for substation and transmission and wind farms

E-Commerce & IT Solutions

- Customized web portals
- Electronic catalog

Smart Grid

- AMR/AMI
- Demand side management
- Cyber security for FERC compliance



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