



**Steve LeClair**  
**Chief Operating Officer, HD Supply Waterworks**

Steve LeClair is COO of HD Supply Waterworks, the nation's largest distributor of water, sewer, storm and fire protection products.

LeClair was formerly president of HD Supply Lumber and Building Materials, which was recently acquired by ProBuild Holdings. After joining HD Supply in 2005 as senior director of operations, Steve quickly built an operational foundation for growth, creating Six Sigma platforms for driving productivity, streamlining real estate processes and establishing a distribution platform.

Previously, Steve was a senior vice president of marketing at GE Equipment Services where he led the marketing, product management and business development of the \$1-billion trailer fleet service and modular space enterprise. Under his leadership, the business launched five new service products, delivered \$60 million in incremental net income. He was awarded the CEO's Award for Driving Strategic Growth consecutively in 2004 and 2005. Prior to that, he was the E-Business market development leader with GE Appliances. While there, he led a multi-functional business team in the rollout of the appliance home delivery's business model to large retailers. Steve also has experience in distribution, production and logistics.

Steve holds a bachelor's degree in mechanical engineering from Union College and an M.B.A. from the University of Louisville.

HD Supply ([www.hdsupply.com](http://www.hdsupply.com)) is a leading wholesale distribution company focused solely on serving professional customers in the infrastructure, construction, maintenance and repair and remodel markets. Through a diverse portfolio of market-leading businesses, HD Supply is one of the largest diversified wholesale distributors in North America, with nearly 1,000 locations and approximately 23,000 associates.

###