



William P. Stengel
Senior Vice President, Chief Commercial Officer, HD Supply

William (Will) Stengel has served as Senior Vice President, Chief Commercial Officer of HD Supply since January 2016 and as Senior Vice President, Strategic Business Development and Investor Relations from July 2013 through January 2016. In his current role, Stengel has responsibility for merchandising and global sourcing, marketing and e-business execution at HD Supply Facilities Maintenance in addition to investor relations, mergers and acquisitions, strategic planning and business process improvement.

He joined HD Supply in July 2005 and has since taken on increasing leadership responsibilities, including mergers and acquisitions, strategic planning, strategic initiatives, supply chain operations, real estate, investor and public relations, communications and corporate marketing. Stengel and his teams have responsibility to drive strategic growth and operational excellence.

He has more than 15 years of experience in finance and growth strategy. In addition, he has led numerous acquisition and divestiture transactions, including his leadership role in the initial public offering of HD Supply in June 2013. Prior to HD Supply, Stengel worked for Stonebridge Associates, an investment banking firm focused on mergers and acquisitions, divestiture, private placement and strategic financial advisory services to middle-market companies across a range of consumer, technology and industrial sectors. He also worked in corporate and investment banking with Bank of America Merrill Lynch.

He holds a bachelor's degree in Economics from Trinity College and an MBA with a concentration in Strategy and Finance from Vanderbilt University's Owen Graduate School of Management. He is involved with the Atlanta Speech School and the Westminster Schools in Atlanta and is married with three children.

HD Supply (www.hdsupply.com) is one of the largest industrial distributors in North America. The company provides a broad range of products and value-add services to approximately 500,000 customers with leadership positions in maintenance, repair and operations, infrastructure and specialty construction sectors. Through approximately 550 locations across 48 states and six Canadian provinces, the company's approximately 14,000 associates provide localized, customer-driven services including jobsite delivery, will call or direct-ship options, diversified logistics and innovative solutions that contribute to its customers' success.

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