

## Who We Are

HD Supply is one of the largest industrial distributors in North America. The company provides a broad range of products and value-add services to approximately 500,000 customers with leadership positions in maintenance, repair and operations, infrastructure and power and specialty construction sectors.

With approximately 650 locations across 48 states and 7 Canadian provinces, the company's approximately 16,000 associates provide localized, customer-driven services including jobsite delivery, will call or direct-ship options, diversified logistics and innovative solutions that contribute to its customers' success.

HD Supply's industry-leading business units include HD Supply Facilities Maintenance, HD Supply Waterworks, HD Supply Power Solutions, and HD Supply Construction & Industrial - White Cap. HD Supply has an expansive product offering of approximately one million SKUs of quality, name-brand and proprietary products at competitive prices in the following market sectors:

### Maintenance, Repair and Operations

- HD Supply Facilities Maintenance — **No. 1 national position in Multifamily industry**
- HD Supply Home Improvement Solutions (formerly HD Supply Repair & Remodel)
- HD Supply Hardware Solutions (formerly Crown Bolt)

### Infrastructure and Power

- HD Supply Waterworks — **No. 1 national industry position**
- HD Supply Power Solutions — **No. 1 electric utilities leadership position**

### Specialty Construction

- HD Supply Construction & Industrial - White Cap — **No. 1 national industry position**
- HD Supply Interior Solutions (formerly Creative Touch Interiors)

## Value-added Products, Services and Solutions

- Quality name-brand products at competitive prices
- Leading-edge technology
- Eco-friendly product offerings
- Jobsite delivery
- Emergency response
- Localized, strategic market locations
- Will-call and direct ship options
- Diversified logistics with delivery or staging for pick up
- Extensive industry knowledge

## Strength in Numbers

- \$8.5 billion in sales (FY 2013)
- 650+ locations in 48 states, Puerto Rico and 7 Canadian provinces
- 16,000 associates
- 500,000+ customers
- 15,000+ strategic suppliers
- Nearly 1 million products



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**CEO**  
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